



Press Release

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For Immediate Release

PSSI to Partner with SEAGULL

Duo to Target Healthcare Industry with J Walk™ Technology

ATLANTA – March 9, 1999 – SEAGULL, the market leader in developer's tools for enhancing existing applications, today announced a new business partnership with Perez Software Services, Inc. (PSSI), Columbia, S.C.

PSSI provides information system solutions and enhancements to the U.S. healthcare industry, specializing in graphical enhancements and mission-critical systems on the AS/400 and PC platforms. PSSI will use SEAGULL's J Walk™ technology to enhance and extend existing AS/400 applications in U.S. hospitals and medical offices.

“To accommodate PSSI's continued growth, forming the partnership with SEAGULL was a natural step in the right direction for us,” said Michael K. Sutton, vice president and general manager for PSSI. “We are thrilled about it because, aside from SEAGULL's superior products, they are an excellent company with great people to work with.”

“Through this partnership, we will provide solution-specific offerings to the healthcare marketplace,” said Kim B. Addington, SEAGULL vice president of marketing. “We've seen a lot of movement of our products in healthcare lately, and are pleased to present this joint effort with PSSI.”

According to Sutton, PSSI selected J Walk as the GUI client development environment because:

- J Walk is a true front-end, enhancing and extending existing AS/400 applications without modifying the underlying source code
- Most other product options were limited to screen-scrapers, rather than complete GUI development environments that could offer the ability to add functionality to existing applications
- J Walk's Web-enablement capabilities allow developers to provide important extranet and Internet access features to end users

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Perez Software Service, Inc. (PSSI) is a full-service company providing information system enhancements and solutions to the medical industry across the United States. Specializing in the AS/400 and PC platforms, PSSI offers interface solutions, custom modifications, upgrades, year 2000 integrations and graphical enhancements to routine and mission critical systems. PSSI employs some of the top analysts and designers in the nation with offices in Orlando, Fla., Columbia, S.C. and Philadelphia, Penn.

EDITOR'S NOTE – The correct usage of the SEAGULL name is all capital letters.

SEAGULL provides industry-leading developer's tools for enhancing existing applications and extending the return on investment in those applications. The company's products include GUI/400™, providing two-tier client/server GUI access to existing AS/400 applications via Windows clients; J Walk™, providing n-tier, network-centric GUI access to existing AS/400 applications via Windows or Java clients; ZeroFix™, a full lifecycle AS/400 developer's workbench for Year 2000 compliance projects; and WinJa™, providing n-tier, network-centric GUI access to existing mainframe applications via Windows or Java clients. SEAGULL is headquartered in Dordrecht, The Netherlands, with Americas headquarters in Atlanta, Georgia. The company was established in 1990 and has direct operations in the United States, Canada, The Netherlands, Germany, Italy, France and the United Kingdom, as well as 30 distributors supporting its operations in 50 countries. SEAGULL is publicly traded on the Amsterdam Exchange under the symbol SEAGULL.